

TONBRIDGE SWIMMING POOL
CUMULATIVE MANAGEMENT INFORMATION SUMMARY
1 APRIL 2010 TO 31 MARCH 2011 - PROVISIONAL

| CUMULATIVE TRADING STATEMENT | | | |
|-------------------------------------|--------------------------------------------|-------------------------------------|------------------------------------|
| | REVISED BUDGET 01.04.10-31.03.11 | PROFILE 01.04.10-31.03.11 | ACTUAL 01.04.10-31.03.11 |
| TOTAL EXPENDITURE | 1,044,100 | 1,044,100 | 1,050,894 |
| TOTAL INCOME | (838,900) | (838,900) | (817,333) |
| DEFICIT/(SURPLUS) | 205,200 | 205,200 | 233,561 |

| KEY PERFORMANCE INDICATORS | | | | | | |
|-----------------------------------|-----|---------------------|----------------------|---------------------|---------------------|----------------------|
| | | INCOME | | | USAGE | |
| | | 10-11 ACTUAL | 10-11 PROFILE | 09-10 ACTUAL | 10-11 ACTUAL | 10-11 PROFILE |
| SWIM - INDIVIDUAL | (1) | 425,408 | 430,000 | 436,212 | 158,734 | 160,448 |
| SWIM - SCHOOLS | | 36,713 | 30,000 | 30,856 | 23,686 | 19,355 |
| SWIM - CLUB | | 19,131 | 19,000 | 14,107 | - | - |
| HEALTH SUITE | | 53,028 | 54,000 | 63,093 | 12,390 | 12,617 |
| COURSES | (2) | 156,541 | 165,000 | 155,744 | 35,099 | 36,996 |
| EXERCISE CLASSES | | 15,278 | 15,800 | 13,577 | 4,042 | 4,180 |
| CATERING | | 266,228 | 269,600 | 280,197 | - | - |
| GAMES HUT | | 13,918 | 13,400 | 18,783 | 10,013 | 9,640 |
| OTHER | | 85,379 | 83,000 | 92,199 | - | - |
| TOTAL | | 1,071,624 | 1,079,800 | 1,104,768 | 243,963 | 243,235 |

(1) Includes swim direct income accrued from 09-10 and to 11-12

(2) Includes course income accrued from 09-10 and to 11-12

